



EGS Company was founded in 1932 as a department of EGYPTAIR. In 2003, EGS Company was established according to the Law No. 203 of the year 1991 and the Law No. 159 of the year 1981 as an Egyptian Joint Stock and a subsidiary of EGYPTAIR HOLDING Company. EGS Company has been providing high quality aircraft ground handling in accordance with the international standards for 89 years in all Egyptian airports.

**EGYPTAIR GROUND SERVICES provides full scope of ground handling services that includes:**

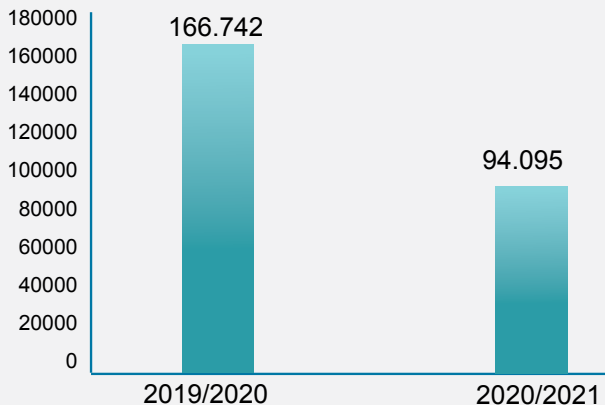
1. Passenger and baggage handling.
2. Ramp handling for all kinds of A/C.
3. Loading and unloading for all types of A/C.
4. Crew and employees ground transportation.
5. Maintenance and repair up to overhaul for all types of airport ground equipment.
6. Representation of our customers covering :
  - a) Supervision of ground services provided for flights on behalf of the customer airlines.
  - b) A/C Catering and security services.
  - c) A/C Fueling and maintenance.
  - d) Landing permission and Airport authorities' fees payment.
  - e) Hotel accommodation and medical care for the crew.

During the year 2020/2021, EGS provided high quality standards of ground services for 151 contracted customers for over 47920 flights; it has utilized more than 1270 of most developed equipment and highly qualified and trained ground handling staff in accordance with IATA and ICAO regulations.

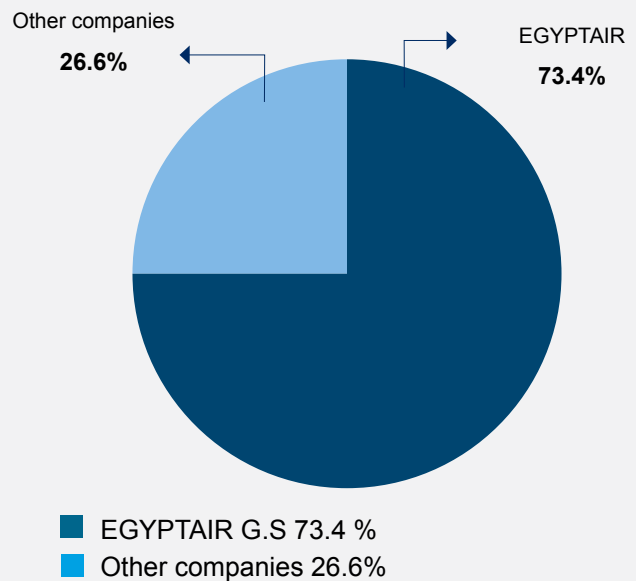
## Performance Highlights:

### Operational Analysis:

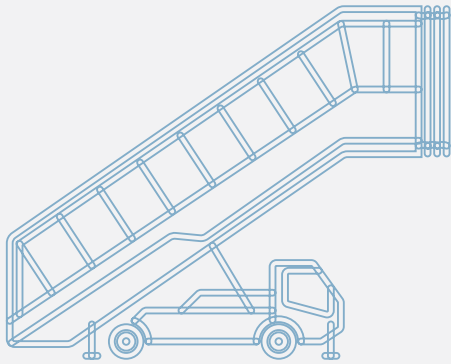
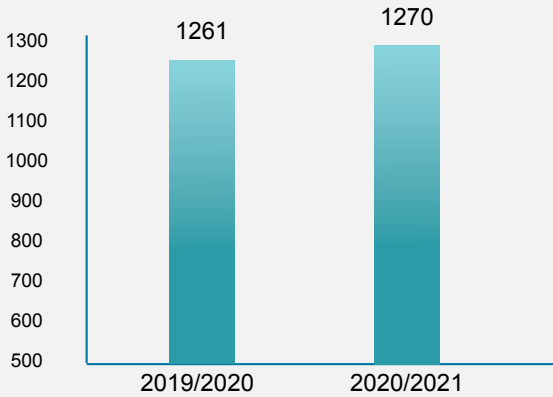
- We offered about 94095 services to an EGYPTAIR and foreign companies using about 1270 equipment.



- EGYPTAIR ground services achieved 73.4% of market share of total ground services provided at the Egyptian airports.

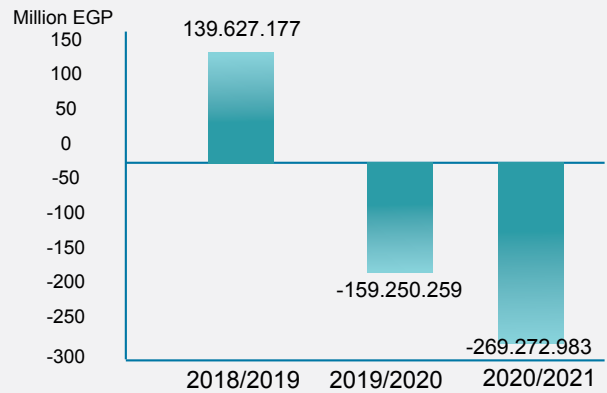


- Our equipment fleet is about 1270 inside the ramp area.



### Financial Analysis:

- In 2020/2021, the net profit/loss has become -269.272.983 due to the negative impact of COVID-19.
- A profit about 139,627,177 EGP was achieved in the year 2018/2019. In 2019/2020, the net profit/loss has become -159.250.259 EGP due to the shutdown of airports all over the world including Egyptian airports because of the negative impact of Covid-19 virus on ground services operations.



### Contracts

Service	2019/2020	2020/2021
Full handling	27 companies	28 companies
Ramp handling	106 companies	109 companies
Agents	14 companies	14 companies
Total	147 contracts	151 companies

## New and on-going projects:

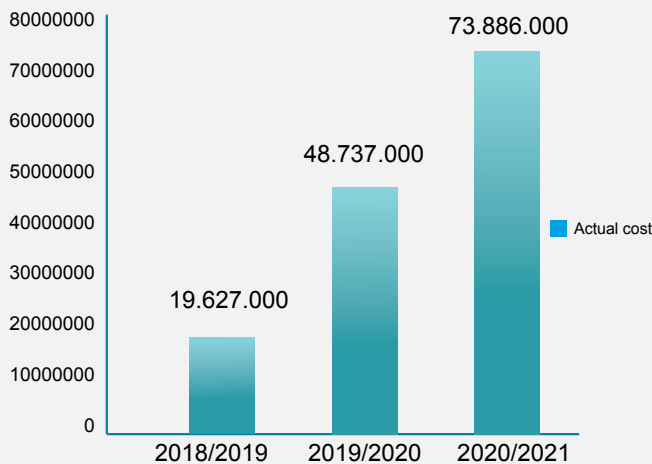
- Ground services building in Terminal Building 3 (TB3)
- other projects whose budget is as follows:

### 1<sup>st</sup> Project:

Modernizing and increasing the equipment fleet to ensure competitive service Quality & to cover the core business growth requirements and replacement plan.

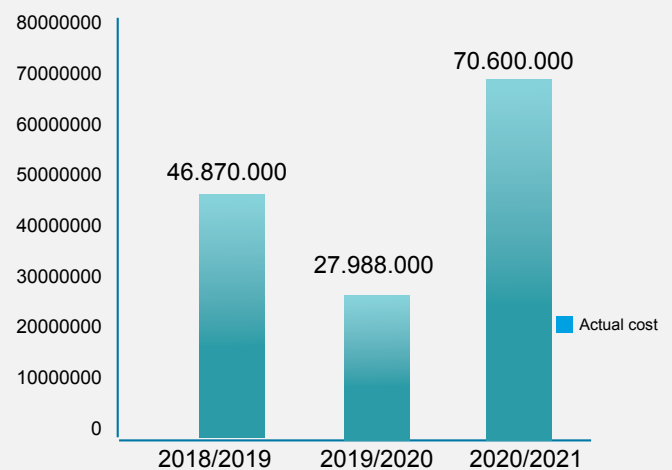
Actual Cost of 2020/ 2021: EGP 73,886,000

Projected Cost for 2021/ 2022: EGP 0.000.000.



to travel a long distance or to consume a lot of fuel.

- For all of these reasons, there was a necessity for construction of TB3.



### 2<sup>nd</sup> project

Enhancement of the work space infrastructure and environment through upgrading and building workshops (Terminal building 3), in addition to staff accommodation sites in Cairo and domestic stations to reach staff satisfaction and good presentation of work.

Actual Cost of 2020/ 2021: EGP 70,600,000

Projected Cost for 2021/ 2022: EGP 42,075,000

#### Terminal Building (3) consists of:-

1. Operational building headquarter
2. Loading Building headquarter
3. Fuel station Building
4. Workshop for maintenance of ground services

equipment in Terminal Building 3

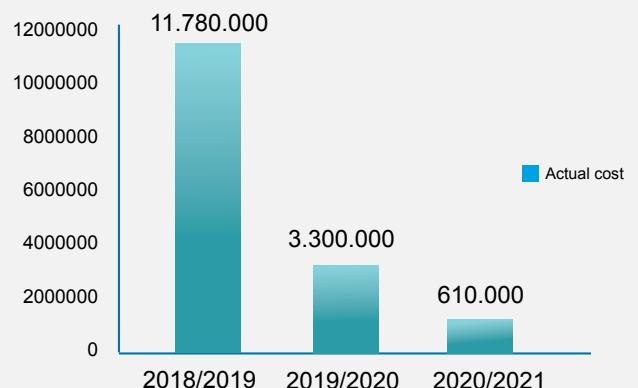
- The long distance between Terminal 3 and the main workshop in Terminal 1 (for maintenance and repair reasons of the equipments) leads to the damage of these equipments (passenger stairs, cargo loaders, belt loaders, etc.), as these equipments were not designed

### 3<sup>rd</sup> project:

- Enhancing company activities automation through implementing resources management system, application of data center

■ Actual Cost of 2020/ 2021: EGP 610,000

■ Projected Cost for 2021/ 2022: EGP 7.000.000





### Certificates:

Through that year, EGS achieved the following:

NO	Certificate	Station	Validation Date
1	Ground Handling Operating Certificate (GHOC)	ALL	Jan. 2023.
2	Conduct Agency Activities (ECAA)	ALL	MAY 2022.
3	Repair Station Operation (ECAA)	CAI	Jan 2022
4	ISAGO Provider Registration	CAI	DEC 2023
5	ISAGO Provider	CAI	DEC. 2022
6	ISAGO Provider	SSH	March 2024
7	ISAGO Provider	HBE	NOV. 2023
8	ISAGO Provider	HRG	OCT. 2023



## EGYPTAIR 2020-2021 ANNUAL REPORT

