



Board of Directors

**Eng. Magdy Mohamaden**

Chairman

Mr. Basem Samy Abdelkereem

Assistant to The Minister of Civil Aviation For  
International, Commercial And Information Affairs

**Eng. Abo Taleb Tawfeek**

Chairman- EGYPTAIR Maintenance and Engi-  
neering HOLDING

**Mr. Bahader Saeid Hasan**

Head of Legal Affairs Division Sector

EGYPTAIR HOLDING

**Mr. Adel Mohamed Helal Mohamed**

Consultant of Chairman

EGYPTAIR AIRLINES

**Eng. Waled Hussien Mohamed**

Head of Operation Division Sector - EGYPTAIR  
GROUND SERVICES (Board Member)

**Eng. Refaat Mamoon El-Bastawesy**

Consultant of Chairman

EGYPTAIR GROUND SERVICES

(Board Member)

**Mr. Ahmed abdellah saber**

Director of cordination deperaturet (Board Mem-  
ber)

**Mr. Samir fathy omar**

Board Member

**Mr. Mohamed Maghraby**

Syndicate committee Head

## Company profile:

EGYPTAIR GROUND SERVICES was founded in 1932 as a department of EGYPTAIR. In 2003, EGYPTAIR GROUND SERVICES COMPANY was established according to the Law No. 203 of year 1991 and the Law No. 159 of year 1981 as an Egyptian Joint Stock a subsidiary of EGYPTAIR HOLDING.

EGYPTAIR GROUND SERVICES COMPANY has been providing since then a high quality aircraft ground handling in accordance with the international standards for more than 88 years in all Egyptian airports.

EGYPTAIR GROUND SERVICES provides full scope of ground handling services that includes:

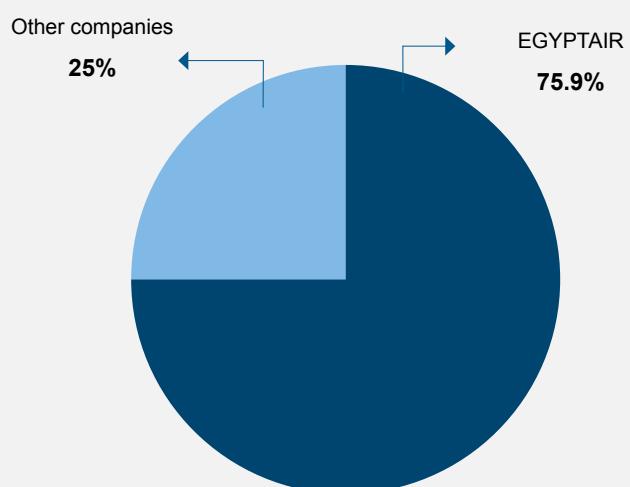
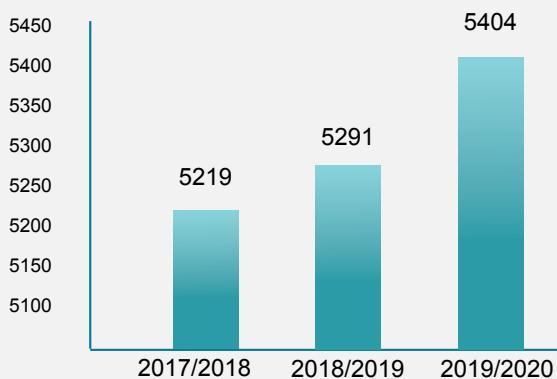
1. Passenger and baggage handling.
2. Ramp handling for all kinds of A/C.
3. Loading and unloading for all types of A/C.
4. Crew and employees ground transportation.
5. Maintenance and repair up to overhaul for all types of airport ground equipment.
6. Representation of our customers covering:
  - a) Supervision of ground services provided for flights on behalf of the customer airlines.
  - b) A/C Catering and security services.
  - c) A/C Fueling and maintenance.
  - d) Landing permission and Airport authorities' fees payment.
  - e) Hotel accommodation and medical care for the crew.

During the year 2019/2020 EGYPTAIR GROUND SERVICES provided high quality standards of ground services for 147 contracted customers for over 84430 flights utilizing more than 1261 of most developed equipment and highly qualified & trained ground handling staff in accordance with IATA and ICAO regulations.

## Performance Highlights:

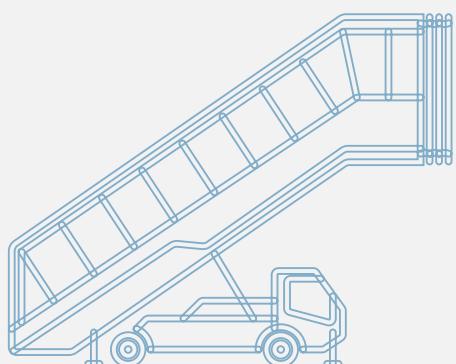
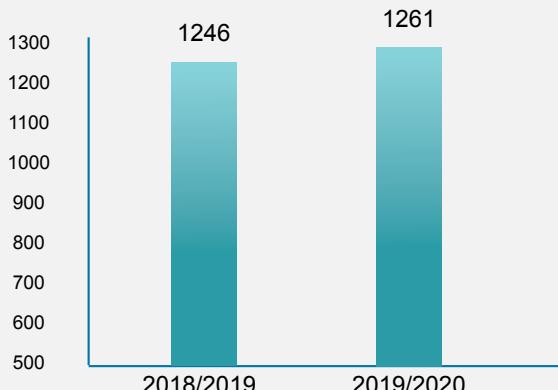
### Operational Analysis:

- We offered about 168742 services to EGYPTAIR and third party companies using about 1261 equipment.
- Percentage of market share of Egypt air ground services to other companies



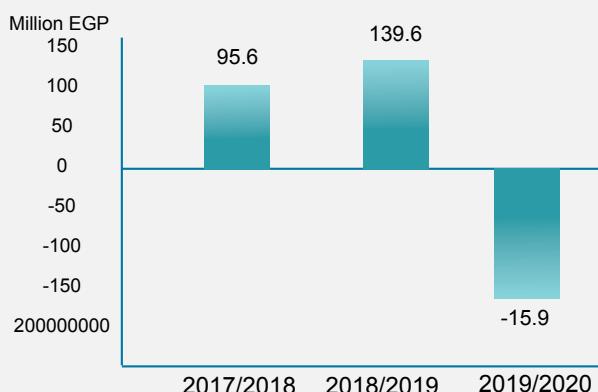
- EGYPTAIR ground services achieved 75.9% market share of total ground services provided at the Egyptian airports

- Our equipment fleet to be about 1261 inside the ramp area.



### Financial Analysis:

- BA profit about 95.6 Million EGP was achieved in year 2017/2018 and in 2018/2019 Egypt Air ground services achieved profit about 139.6 Million EGP. In 2019/2020 we reported net losses of 159.3 Million EGP due to shutdown of airports all over the world including Egyptian airports due to the negative impact of Covid-19 virus on ground services operation.



### Contracts

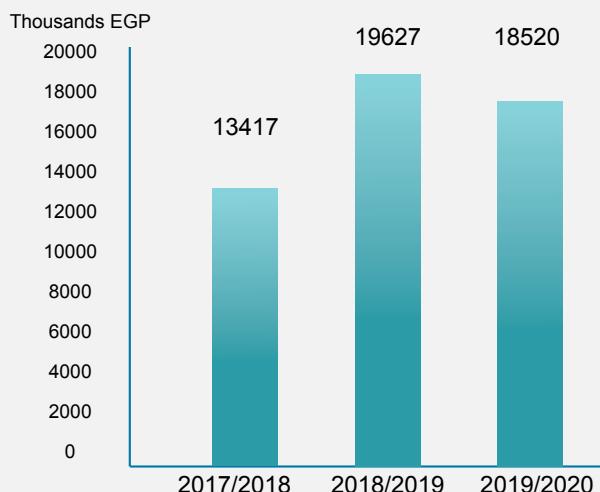
Service	2018/2019	2019/2020
<b>Full handling</b>	30 companies	27 companies
<b>Ramp handling</b>	102 companies	106 companies
<b>Agents</b>	14 Agents	14 companies
<b>Total</b>	146 contracts	147 contracts

## New and on-going projects:

- Ground services building in terminal building 3(TB3).
- And other projects its budget as follows:

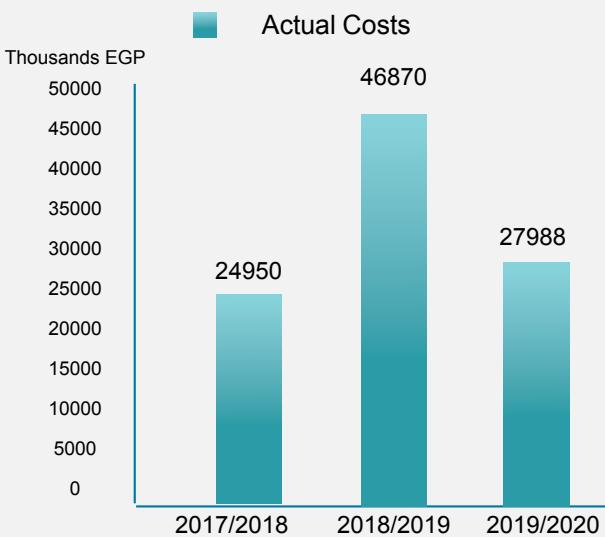
### 1<sup>st</sup> Project:

- Modernizing and increasing the equipment fleet to ensure competitive service Quality & to cover the core business growth requirements and replacement plan.
- Actual Cost of 2019/2020: EGP 1.9 millions
- Projected Cost for 2020/2021: EGP 700 thousands.



main workshop in terminal1 (for maintenance and repair reasons of the equipment's) , leads to damage for this equipment's (passengers stairs-cargo loader, belt loader. .....etc) because of the special design of these equipment's not to travel a long distance and also a lot of fuel consumption.

- For all this reasons there was necessity for construction of TB3

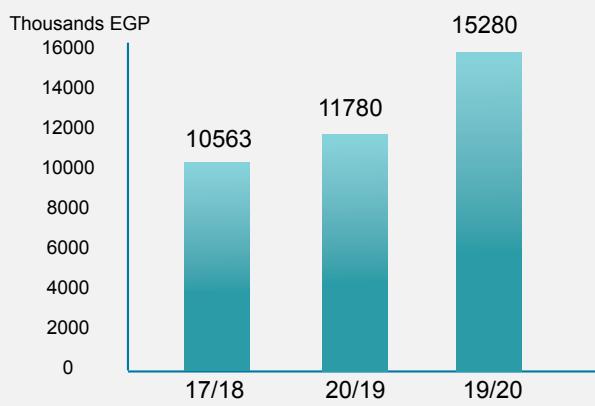


### 2nd Project:

- Enhancement of the work space infrastructure, environment through upgrading and building workshops (Terminal building 3), staff accommodation sites in Cairo and stations to reach staff satisfaction and good presentation of work.
- Actual Cost of 2019/2020: EGP 28 millions
- Projected Cost for 2020/2021: EGP 40.5 millions
- Terminal Building (3) consists of:
  - 1. Operational Building headquarter.
  - 2. Loading Building headquarter.
  - 3. Petrol station Building.
  - 4. Workshop for maintains of ground services equipment in TB3.
- Due to the long distance between terminal 3 and the

### 3rd project:

- Enhancing company activities automation through implementing resources management system, application of data center
- Actual Cost of 2019/2020: EGP 15.3 millions
- Projected Cost for 2020/2021: EGP 6.6 millions



## EGYPTAIR GROUND SERVICES HR Development plan Certificates:

Through that year, EGS achieved the following:

NO	Certificate	Station	Validation Date
1	<b>Ground Handling Operating Certificate (GHOC)</b>	ALL	Jan. 2021.
2	<b>Conduct Agency Activities (ECAA)</b>	ALL	MAY 2020.
3	<b>Repair Station Operation (ECAA)</b>	CAI	Jan 2020
4	<b>ISAGO Provider Registration</b>	CAI	DEC 2021
5	<b>ISAGO Provider, ACCREDITATION</b>	CAI	Dec. 2020
6	<b>IOSA Operator</b>	CAI	Dec. 2020
7	<b>ISAGO Provider</b>	SSH	March 2022
8	<b>ISAGO Provider</b>	HBE	OCT. 2020
9	<b>ISAGO Provider</b>	HRG	OCT. 2021

